

The exceptional success and strong growth that SMT expert MYDATA has enjoyed in the UK during 2011 has continued into the final quarter, which was one of the best in the company's history. During the quarter, major orders were received from four companies for no fewer than five of MYDATA's new generation pick-and-place machines plus a wide range of ancillary equipment and productivity software.

MYDATA UK received its largest single order of the quarter from long-time customer Briton EMS, one of Europe's fastest growing subcontract manufacturers. The company purchased two machines, an MY100SXe14 and an MY100LXe10, arranged as a Synergy line with 288 8mm feeders and a total capacity of 40,000 cph. The new machines will run alongside the company's existing MY19e.

The new machines were supplied with a wide range of options pre-installed, including component test verification. They will normally run seamlessly as a single line, but can be easily split for individual operation should this ever be necessary.

Briton EMS also invested in MYDATA software, purchasing an additional license for MYLabel and upgrading to MYPlan Sequence Optimisation, thereby ensuring that the necessary software it has available the best software tools for maximising the output and efficiency of all of its machines.

After purchasing its first MYDATA MY100SX14 pick-and-place machine in December 2010, PCB assembly specialist Quality Precision Electronics (QPE) of Fife was so satisfied with its performance and productivity that it decided to invest in a second identical machine.

The new machine, which will support the rapid growth in demand for the company's services, includes a Hydra head and has a capacity of 24,000 components per hour. It was delivered in October 2011, and is already proving its worth by providing QPE with greatly increased capacity and flexibility.

Calrec, a leading manufacturer of digital audio broadcast mixing consoles, is also seeing strong growth in demand and, as a result, has purchased MY100LX14 placement machine with Hydra head, giving a throughput capacity of 16,000 components per hour.

Calrec felt that the MY100LX14 was a very attractively priced investment, especially as it can readily be uprated at modest cost to deliver even higher capacity when this becomes necessary. The company also invested in upgrading its existing MYDATA MY19 placement machine with the latest software.

To increase production capacity and complement its MY12 placement machine, LPA Excil Electronics, an expert designer and manufacturer of advanced lighting systems and electronic products for the rail and shipping industries, has invested in a new fully equipped MY100SX14 placement machine with a capacity of 24,000 cph. In addition, the company has upgraded its MY12 with the latest version of MYDATA's TPSys software, giving it maximum flexibility to run jobs easily on either of its machines.

[www.mydata.com](http://www.mydata.com)